Sales Representative outside Sales

Lieber Bros Inc

**Brooklyn, NY**

**Wine Sales - Brooklyn/Queens Lieber Fine Wines**

 Lieber Fine Wines is a well-established family-Owned wine & spirit wholesaler/importer doing business in the metro New York market for over 20 years.

 Our dynamic portfolio has always, and continues to, act as a profit center to retailers and restaurateurs.

 Over the past two years, through key hires, brand acquisitions and expansion into the Upstate NY and New Jersey markets, we have have grown tremendously and have become a leading purveyor of fine wines and spirits in the tristate area.

 We are proud to represent Iconic families, estates and wine producers from California's Napa Valley, Sonoma Valley, North and Central Coast, Italy, Spain, Portugal, Argentina, Chile, Australia, South Africa, New York; as well as craft spirits from around the world.

 We are looking for an experienced salesperson to take over an existing, well-established territory in Brooklyn, Queens.

 Candidate must have strong key account relationships both on and off premise, a passion for wine, people and sales; are independent, self-motivated, driven, organized and thrive in a fun, family oriented, non- corporate culture

 Once contacted, please feel free to view us on seven-Fifty.com and/or we will email a copy of our portfolio upon request.

 - Previous sales experience in Brooklyn, Queens both on and off premise preferred

 - Strong interpersonal skills with a drive and persistence to open new accounts and aggressively grow your business while maintaining and growing sales within existing account base

 - Passion and enthusiasm for fine wine and strong working knowledge of all the major wine regions of the world.

 Wine education preferred (I.e. WSET, CSW) but not mandatory

 - Well-organized with an entrepreneurial nature and the ability to recognize and quickly seize opportunity

 - Computer literate - Goal oriented with the ability to monitor your business, meet, and exceed company and supplier objectives

 - Capable of representing the company in a highly professional manner both when working independently or riding with a supplier

 - Able to attend bi-monthly sales meetings at our Long Island Offices

 Visit our Website to see our Fine wines and Spirits Portfolio at www.Lieberfinewines.com

BECAUSE OF THE LARGE NUMBER OF RESPONSES WE CAN ONLY RESPONDED TO THOSE THAT MEET THE REQUIREMENTS BELOW.

 Must be able to carry, lift up to 50 pounds.

 Understand that you will be walking and using public transportation that you will be bending, lifting, and using your hands.

 Also, must have a car to get around.