**Sales Representative outside Sales**

[Lieber Bros Inc](https://jobsearcher.com/c/Lieber%20Bros%20Inc) [Manhattan, NY](https://jobsearcher.com/jobs/ny/brooklyn?sortBy=relevanceBoostActive&status=active)

* Wine Sales - Manhattan Lieber Fine Wines
* Lieber Fine Wines is a well-established family-Owned wine & spirit wholesaler/importer doing business in the metro New York market for over 20 years.
* Our dynamic portfolio has always, and continues to, act as a profit center to retailers and restaurateurs.
* Over the past two years, through key hires, brand acquisitions and expansion into the Upstate NY and New Jersey markets, we have have grown tremendously and have become a leading purveyor of fine wines and spirits in the tristate area.
* We are proud to represent Iconic families, estates and wine producers from California's Napa Valley, Sonoma Valley, North and Central Coast, Italy, Spain, Portugal, Argentina, Chile, Australia, South Africa, New York; as well as craft spirits from around the world.
* We are looking for an experienced salesperson to take over an existing, well-established territory in Manhattan.
* Candidate must have strong key account relationships both on and off premise, a passion for wine, people and sales; are independent, self-motivated, driven, organized and thrive in a fun, family oriented, non- corporate culture
* Once contacted, please feel free to view us on seven-Fifty.com and/or we will email a copy of our portfolio upon request.
* - Previous sales experience in Manhattan both On and Off premise preferred
* - Strong interpersonal skills with a drive and persistence to open new accounts and aggressively grow your business while maintaining and growing sales within existing account base
* - Passion and enthusiasm for fine wine and strong working knowledge of all the major wine regions of the world.
* Wine education preferred (I.e. WSET, CSW) but not mandatory
* - Well-organized with an entrepreneurial nature and the ability to recognize and quickly seize opportunity
* - Computer literate - Goal oriented with the ability to monitor your business and meet and exceed company and supplier objectives
* - Capable of representing the company in a highly professional manner both when working independently or riding with a supplier
* - Able to attend bi-monthly sales meetings at our Long Island Offices
* Visit our Website to see our Fine wines and Spirits Portfolio at www.
* BECAUSE OF THE LARGE NUMBER OF RESPONSES WE CAN ONLY RESPONDED TO THOSE THAT MEET THE REQUIREMENTS BELOW.
* Must be able to carry, lift up to 50 pounds.
* Understand that you will be walking and using public transportation that you will be bending, lifting, and using your hands.
* Also, must be willing to drive in a car, subway and Mass Transit to get around.